

Agenda

- Welcome and Opening Remarks
 - *U.S. Department of Education, Student Financial Assistance*
- "A Default Management Overview". Understanding cohort default rates: the calculations, the terminology, time lines and the appeal process.
 - *U.S. Department of Education, Direct Loan Schools Relations and Case Management and Oversight Division*
- "The Best Practices". Learn from our schools how they have successfully lowered their cohort default rates. You can do it too!
 - *Regional School Representative*
- "The Best Investment". Many best practice initiatives have been implemented during recent years in an effort to reduce defaults. Successful initiatives start before college and continue through the life of the loan.
 - *U.S. Department of Education, Financial Partners Channel, Partner Services*
- "Default Prevention through Innovation and Partnership". An exchange of default prevention ideas involving early intervention strategies, financial planning, Cohort Default Rate Reduction, loan rehabilitation and media relations.
 - *Regional Guarantor Representative*
- "Default Solutions". A helpful discussion about the latest methods and repayment options utilized by SFA in helping borrowers resolve their outstanding student loan debt.
 - *U.S. Department of Education, Collections*
- "Default Management Software Demonstration". Utilize this new software tool to effectively manage your defaults. Features include an ability to compare ED loan data with school data, analyze underlying loan and borrower detail, and help identify common characteristics of defaulted and delinquent borrowers.
 - *U.S. Department of Education, Direct Loan Schools Relations*
- Questions and Answers
- Closing Remarks