



Greg Woods,
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U.S. Department of Education

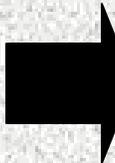
Prediction 1:
Technology will be everywhere,
used by everyone, all of the time.



NASFAA 2000



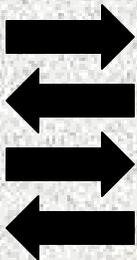
2000



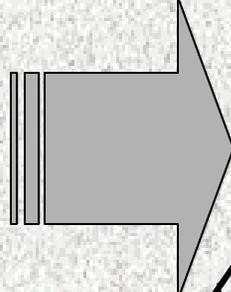
1x



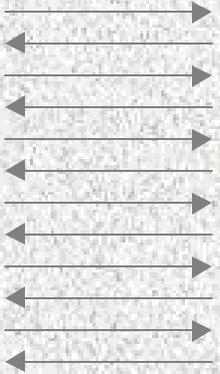
2001



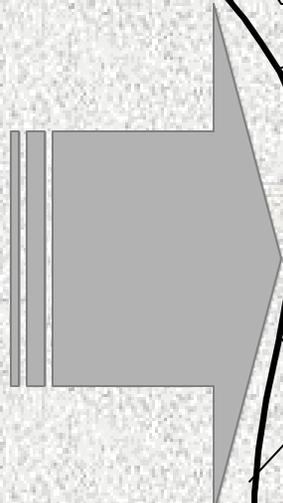
10x



2003-4

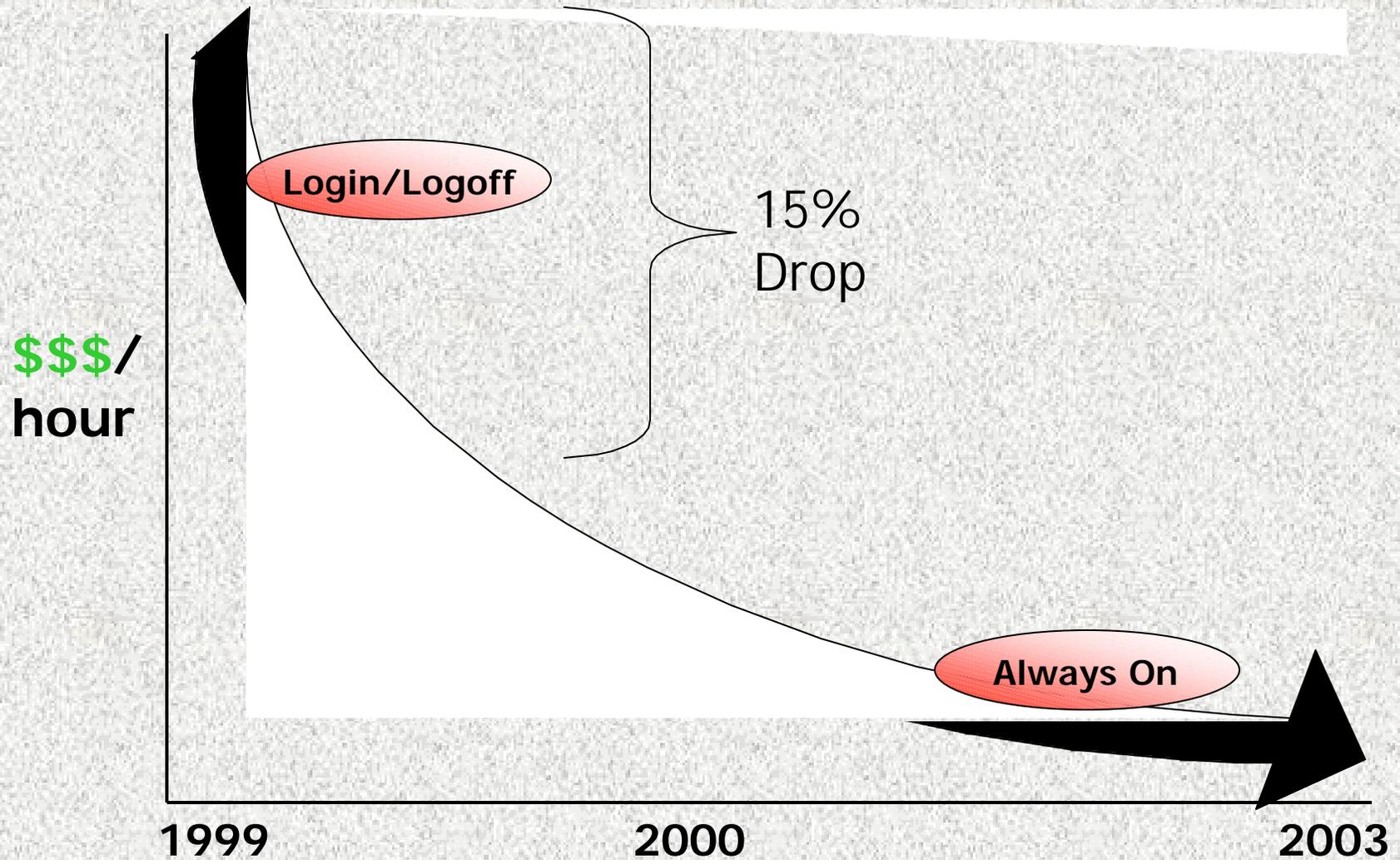


Megabit



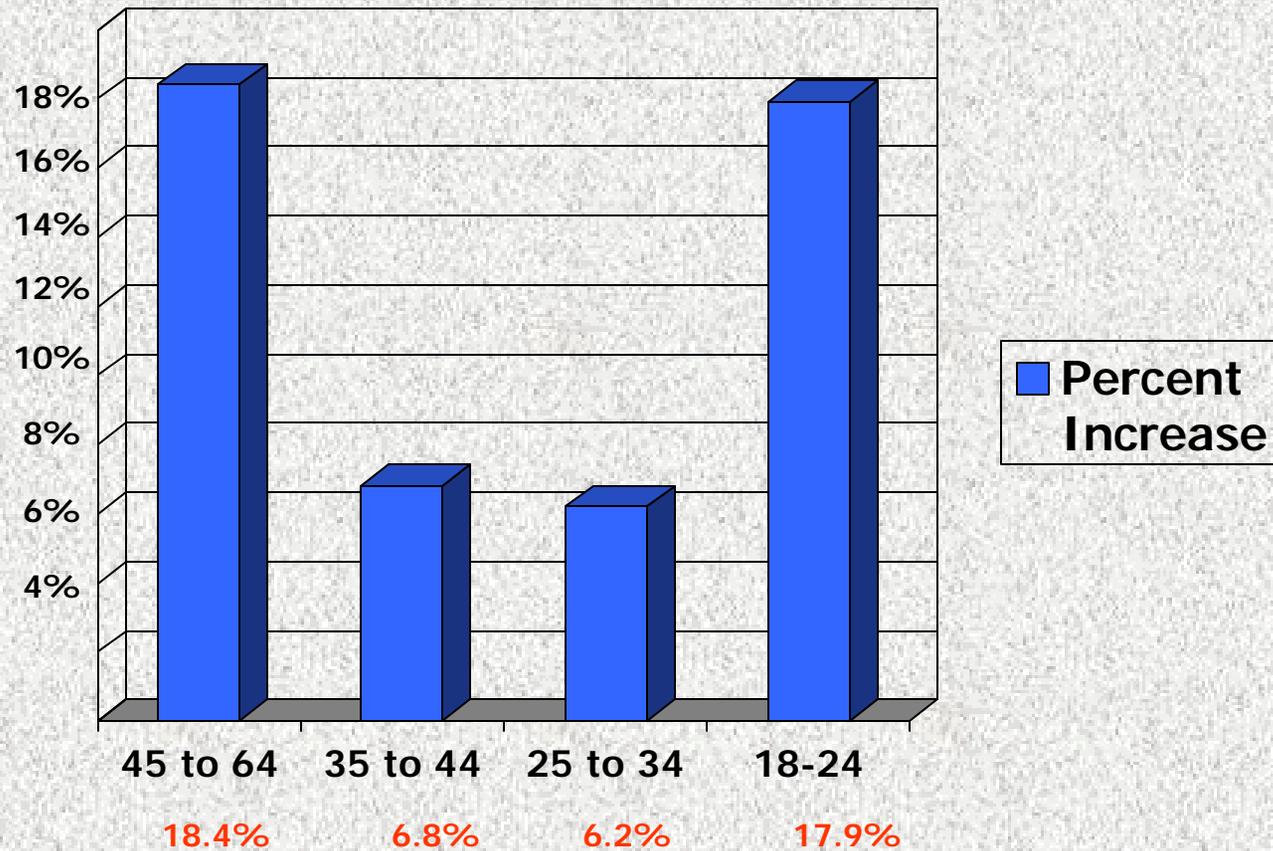
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Internet Access Fees

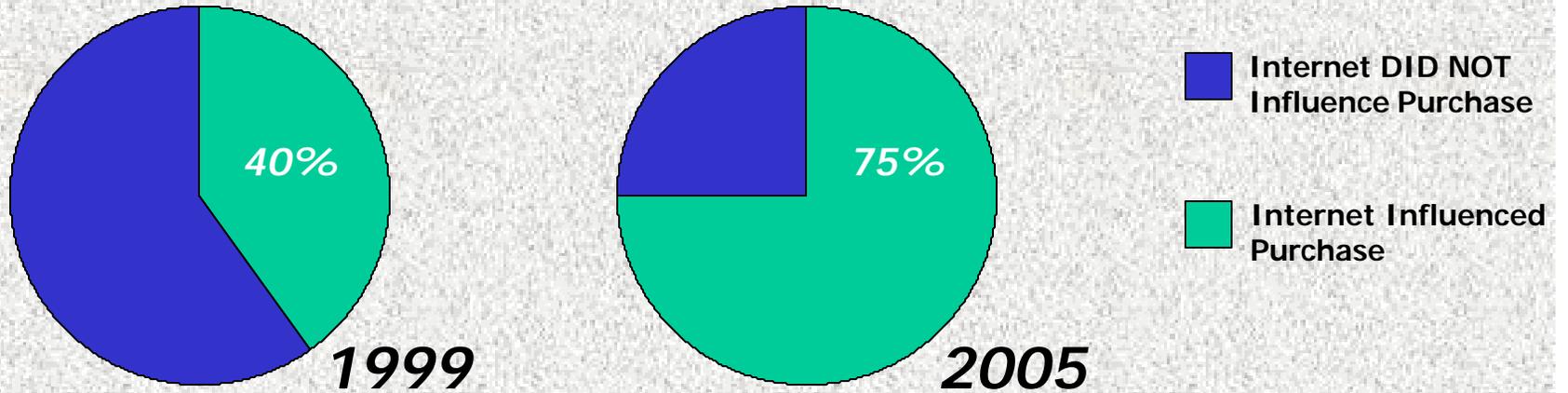


1999 Growth in Internet Users

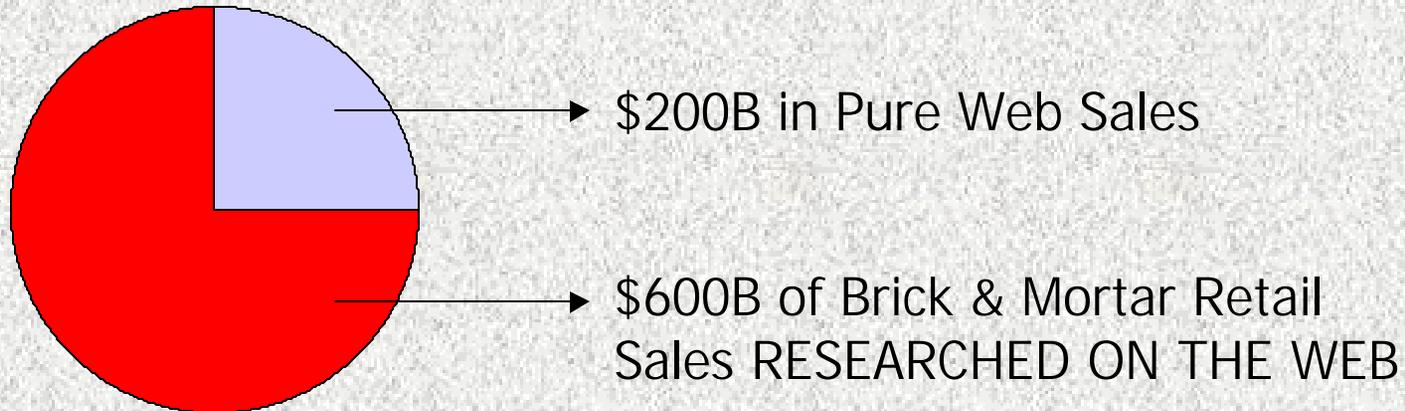
(Growth in Visitors to Websites)



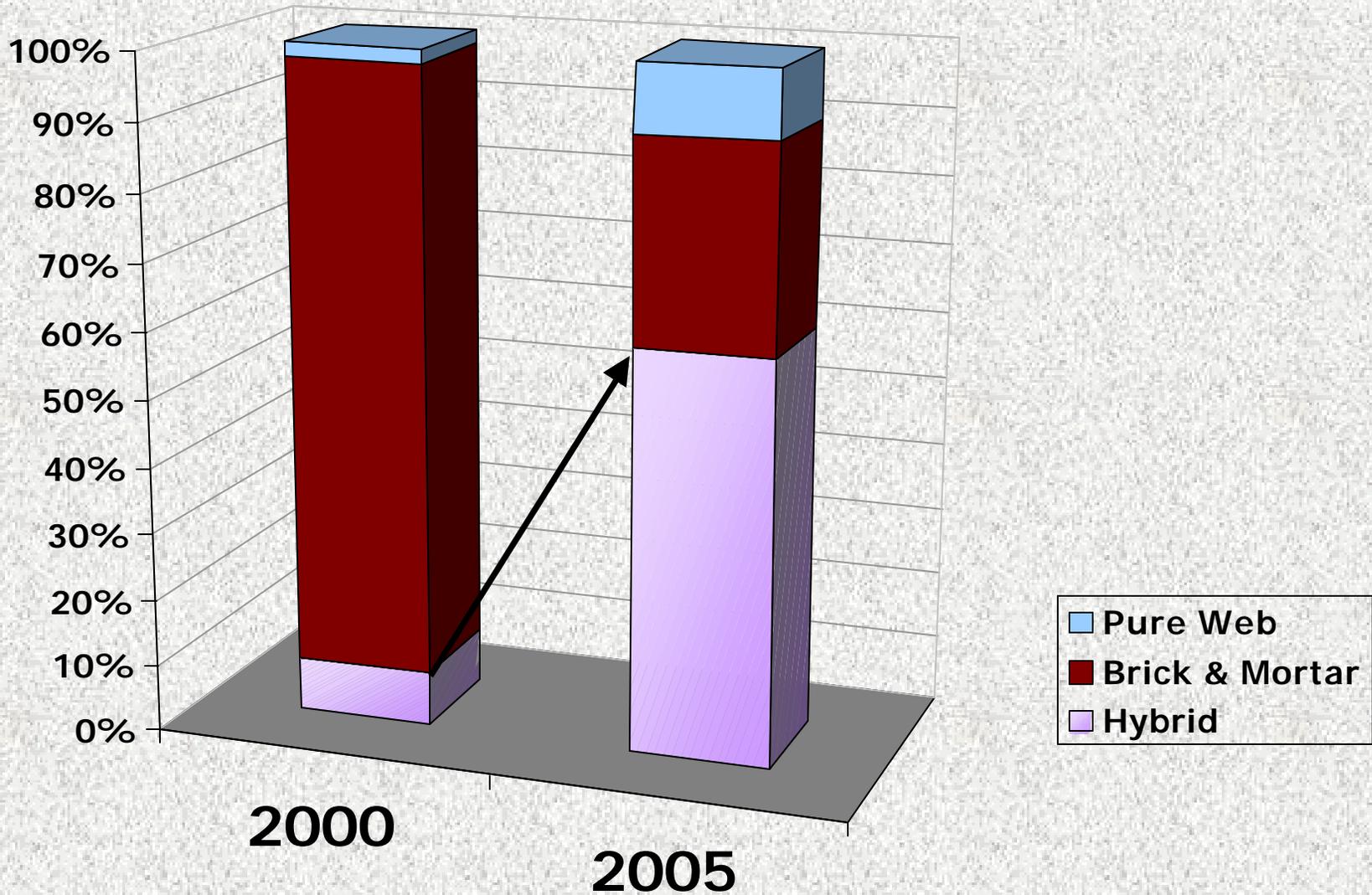
Internet Influence on Retail Shopping



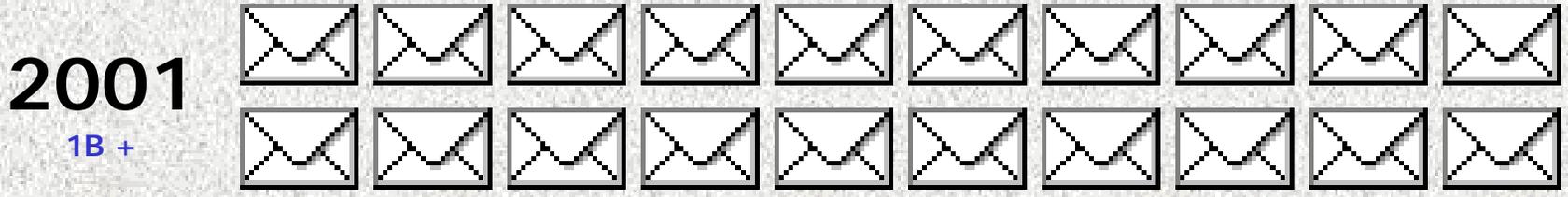
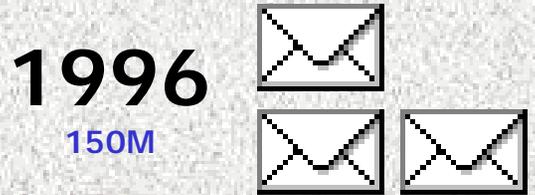
Retail Sales - 2005



% Web, Brick and Mortar, and Hybrid Businesses



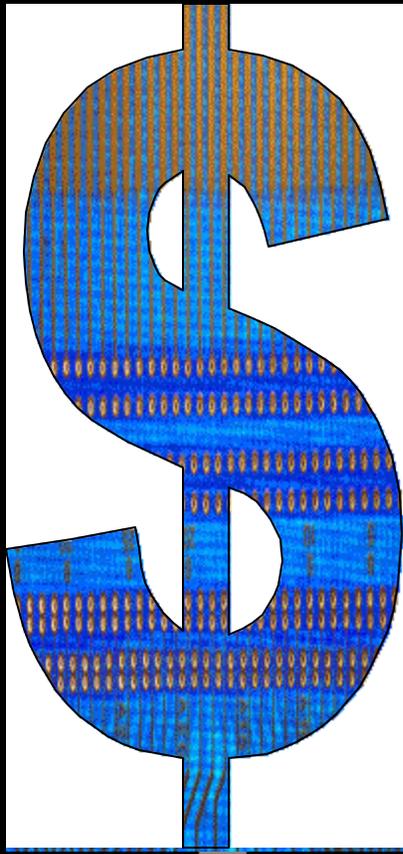
Worldwide E-mail Usage



 = 50 million mailboxes

Prediction 2:

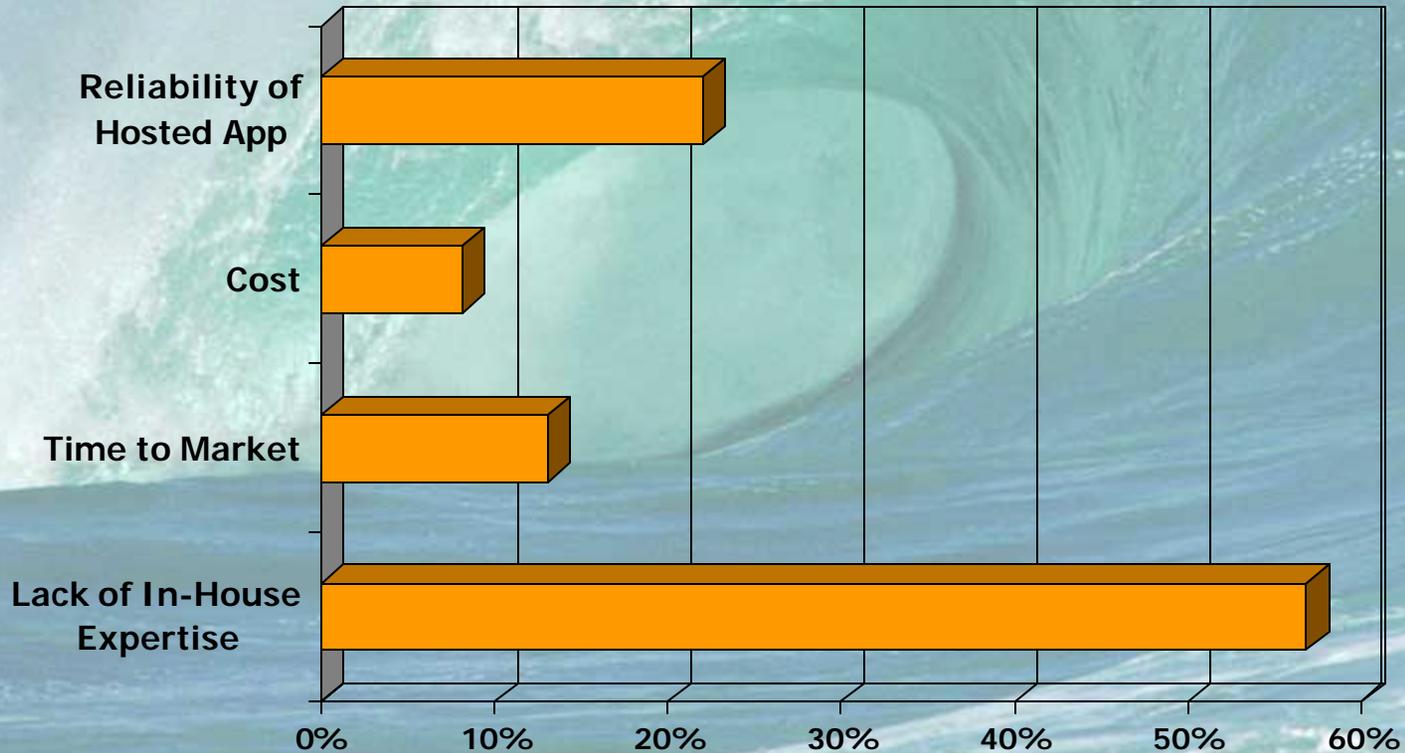
More of your budget will be spent on technology, but you won't have to learn as much about it.

A white arrow pointing right, containing the text "Outsourcing!".

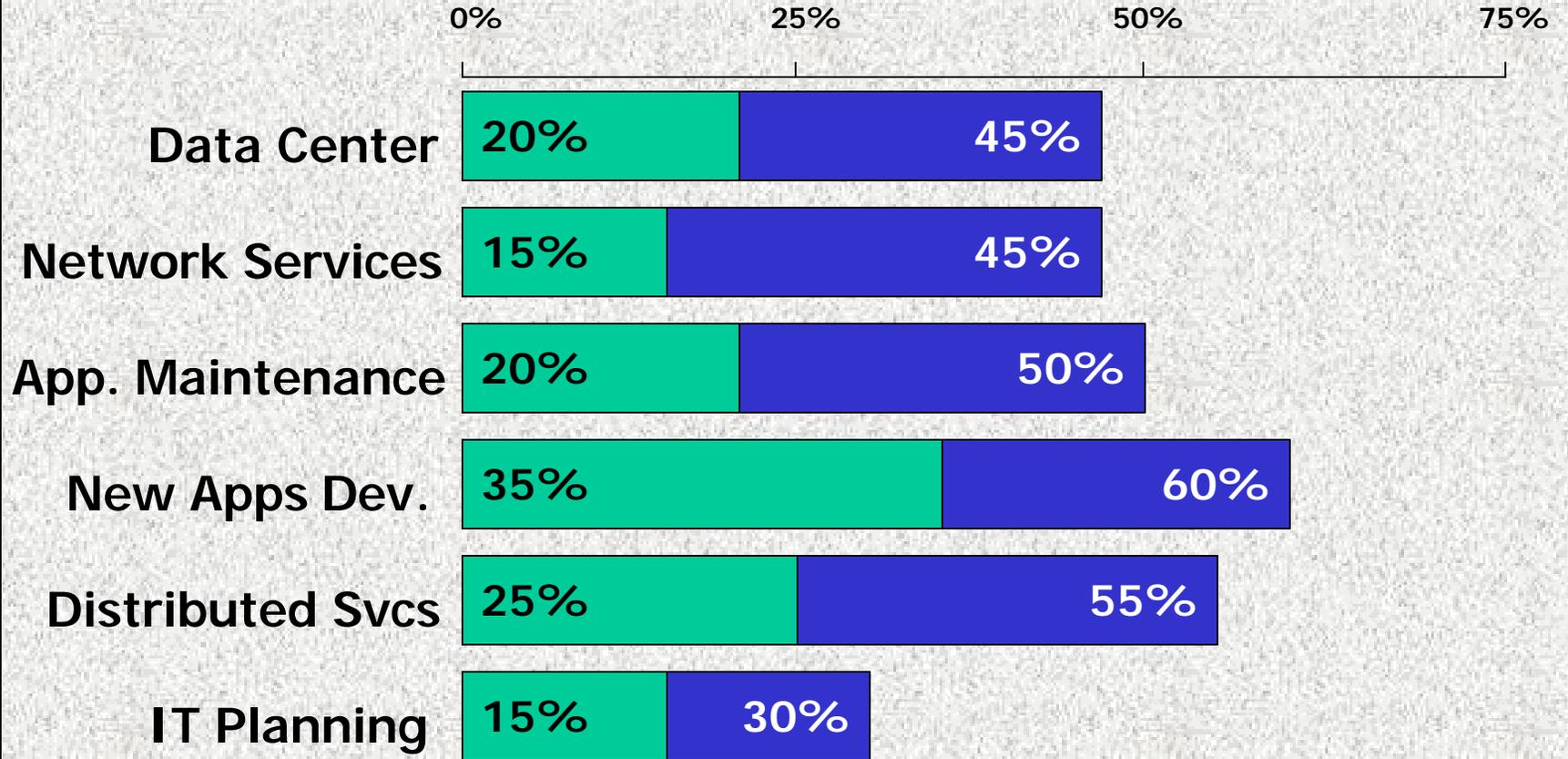
Outsourcing!

Web Enabled Outsourcing - ASPs

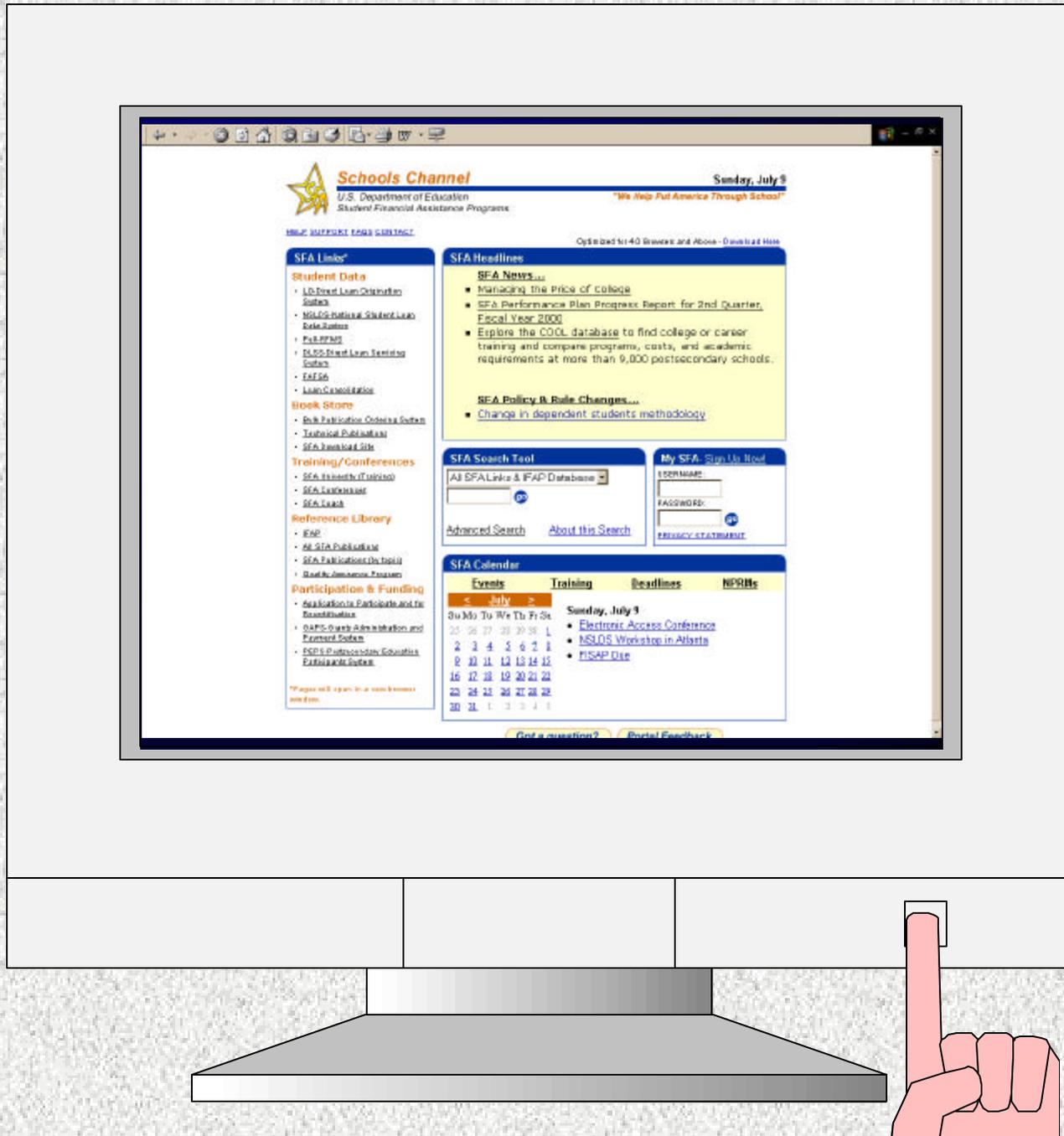
What factors have or will lead your company to outsource?



Selective Outsourcing Trends

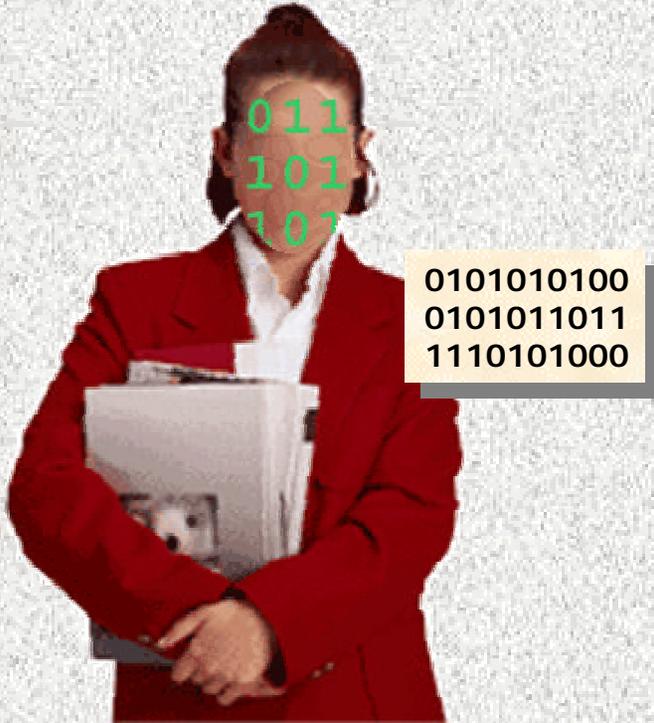


■ YE98 ■ YE03

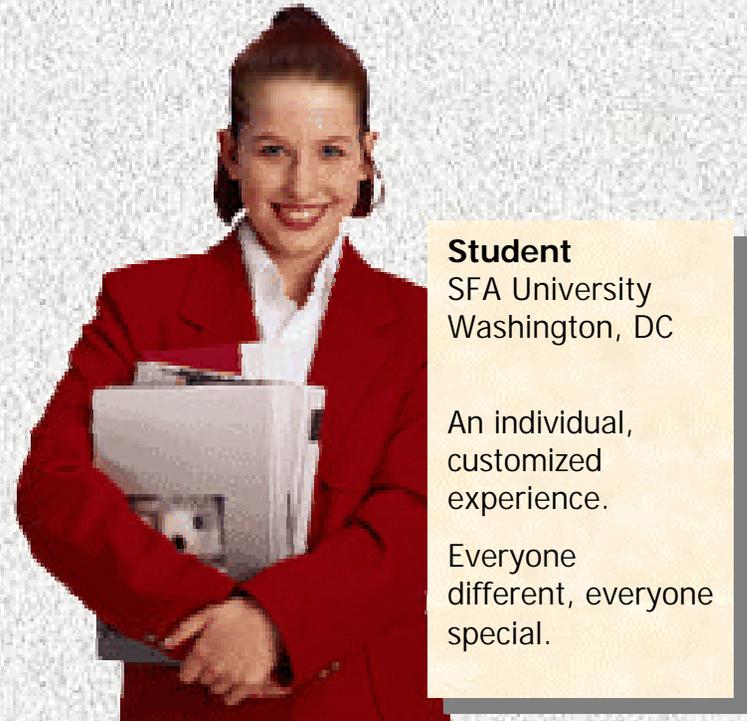


Automation and the Customer: Customization over Mass Production

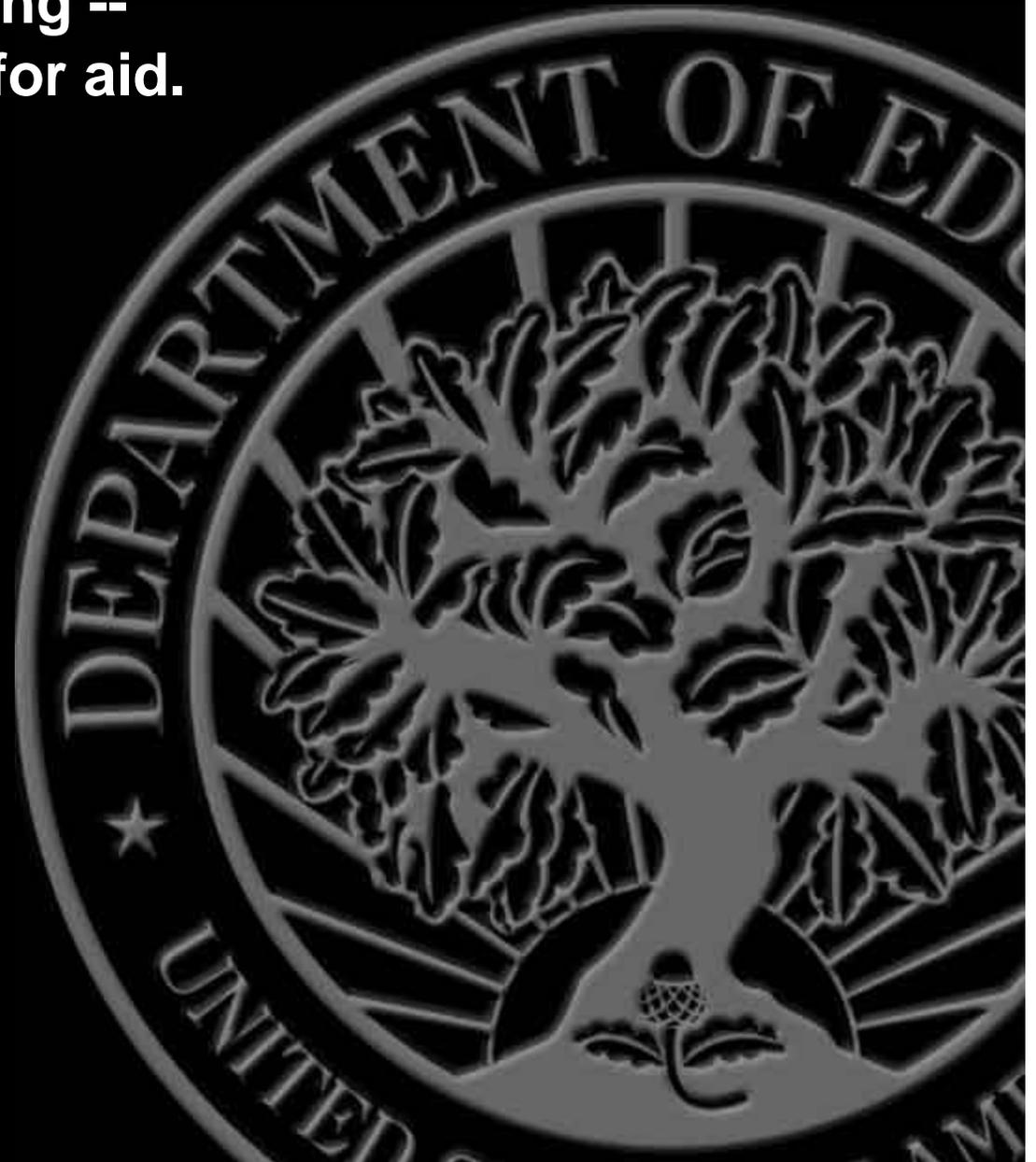
Before



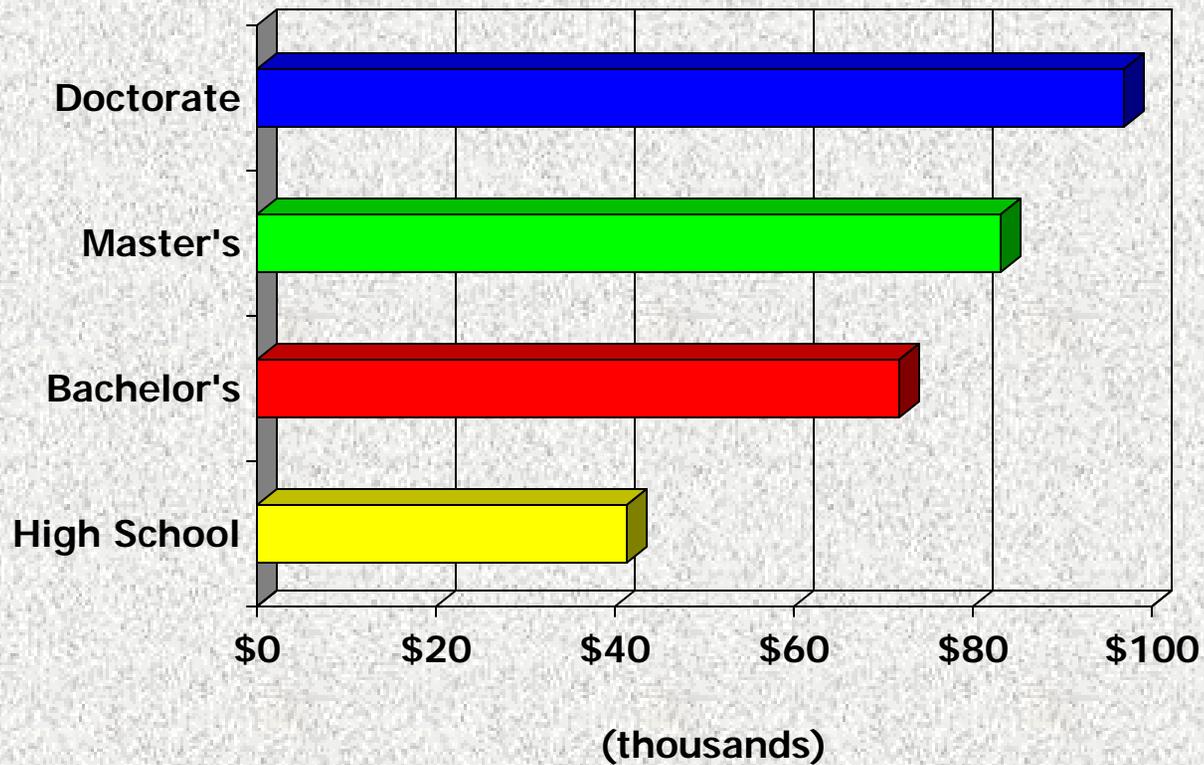
Today



Prediction 3:
School will be booming --
and so will the need for aid.



Income by Educational Attainment



The World of Higher Education

- 2005 -

What do omnipresent technology, increased investment in IT, and increasing enrollments *mean to you and me?*

