Packaging Aid

Once you’ve received the student’s FAFSA information (including EFC) and calculated the student’s aid eligibility, you can package the student’s aid. The general rule in packaging is that the student’s total financial aid and other Estimated Financial Assistance (EFA) must not exceed the student’s financial need. If you discover that the student has other EFA that causes the aid package to exceed the student’s need, you must attempt to adjust the aid package to eliminate the overaward. If the overaward can’t be eliminated, you must follow the overaward procedures in Volume 5.

In earlier chapters of this volume, we described how to calculate student awards, based on costs, period of enrollment, and statutory award maximums. Except for Pell Grants, FSA award amounts are also constrained by the other aid that a student receives, known as Estimated Financial Assistance (EFA). The general rule is that the student’s total aid may not exceed the student’s financial need. (Need = Cost of Attendance minus EFC.)

The cost of attendance for the Campus-Based, TEACH Grant, and Direct/Direct PLUS Loan programs is based on the student’s enrollment status and costs for the period for which the aid is intended. The Cost of Attendance used for Pell Grants and Iraq & Afghanistan Service Grants is always the full-year costs for a full-time student, so you may have to prorate actual or average costs up for students who are attending less than an academic year (or who are part-time in a term program) or prorate down for students who are attending for periods longer than an academic year.

The process of awarding aid without exceeding the student’s financial need is traditionally called packaging. Packaging is a process that varies from school to school, depending on the types of scholarship and other aid available at the school, and the characteristics of the student population. Schools may have different packaging philosophies, but they generally try to find the best combination of aid to meet the financial need of the students they serve.

To help you package federal student aid with your other aid awards, we provide a packaging module in EDExpress. You can enter information about your school’s student aid programs and set up factors to be considered in packaging, and then use the software to automate the packaging process.

Most schools use some form of packaging software, whether EDExpress or software from a commercial vendor. You are not required to use EDExpress to package FSA awards, and you do not have to report the student’s aid package to the Common Origination and Disbursement (COD) system.
PELL GRANTS AS FIRST SOURCE OF AID

Pell Grants are considered to be the first source of aid to the student, and packaging FSA funds begins with Pell eligibility. A correctly determined Pell Grant is never adjusted to take into account other forms of aid. Therefore, if a student’s aid package exceeds his/her need, you must attempt to eliminate the overaward by reducing other aid your school controls.

The Department issues Pell payment schedules that base the award solely on the student’s cost of attendance, EFC, and enrollment status. As we’ll see, aid from the other FSA programs must be awarded to ensure that the student’s need is not exceeded, unless certain types of aid are used to replace the EFC, as permitted.

Traditional financial aid practice suggests that you would also adjust non-federal aid awards, if necessary, to ensure that the student’s financial need is not exceeded. But it’s possible that the student will receive a scholarship or other aid that you can’t adjust and is large enough (in combination with the Pell Grant) to exceed the student’s need. In this case, the student is still eligible for a Pell Grant based on the payment schedule. However, you can’t award any FSA funds other than the Pell Grant.

For instance, the National Collegiate Athletic Association’s rules for athletic aid sometimes permit a school to award athletic aid that exceeds the student’s need. You must still pay the full Pell Grant to the student, but you may not pay other FSA funds to the student, because his/her financial need has already been met.

PACKAGING RULES FOR CAMPUS-BASED AID AND DIRECT LOANS

You should consider a number of things when developing a packaging policy. For instance, some schools give more grant assistance to beginning students, who may have more difficulty adjusting to campus life, increasing the proportion of loans and work-study in subsequent years.

For the Campus-Based Programs and other programs where the available funds may not be sufficient to meet every eligible student’s need, some schools decide to give a higher proportion of aid to the neediest students. Other schools award funds as an equal proportion of each student’s need.

Many schools use software, such as the Packaging module in EDExpress, that can be configured to implement the school’s packaging philosophy. For instance, in EDExpress, you can specify the order in which aid sources are to be applied to the student’s unmet need, and set overall percentage limits on the amount of gift (grants/scholarships) and self-help aid that will be included in the aid package.

For students who have a Pell-eligible EFC, you must not award any FSEOG to students who’ve reached their 600% Lifetime Eligibility Used (LEU) until after awarding all students who are still Pell-eligible.

Prohibition on originating Direct Loans for school charges only

HEA Sec. 479(A)(c)
34 CFR 685.301(a)(8)
DCL GEN-11-07

Your school cannot originate Direct Loans only in the amount needed to cover the school charges, nor limit Direct Unsubsidized borrowing by independent students.

See Chapter 5 of this volume for further information on originating loan amounts.

Requirements for arrangements with private lenders

34 CFR 601

For more detail on the school’s responsibilities with respect to education loans from private lenders, see the participation and student consumer information requirements in Volume 2 of the FSA Handbook.
ESTIMATED FINANCIAL ASSISTANCE (EFA)

In contrast to Pell & Iraq and Afghanistan Service Grants, you must take other aid into account when awarding TEACH Grant funds, Campus-Based aid, or FSA Loans. As noted earlier, the other aid that must be considered is called “estimated financial assistance” (EFA). The term estimated financial assistance is used in the same way for the FSA Loan programs purposes as for TEACH and the Campus-Based Programs. However, there are differences in the treatment of AmeriCorps and Chapter 30 GI benefits (discussed later in this chapter).

In general, the term estimated financial assistance, as defined for the Campus-Based Programs and TEACH grants, refers to aid from the FSA programs, as well as grants, scholarships, loans, and need-based employment that you can reasonably anticipate at the time you award aid to the student, whether the assistance is awarded by the school or by an individual or organization outside the school. EFA does not include non-FSA aid if that aid offsets all or a portion of a component of a student’s COA and that amount is excluded from COA as well. If aid is excluded from either EFA or COA, that amount must be excluded from both EFA and COA. The regulations specify that “estimated financial assistance” is aid that the student will receive for the same period of enrollment as the loan. As noted in Chapter 1, it’s usually best to originate a loan for a period that matches the academic year or other period that you’re using to award funds from other FSA programs.

When classifying non-FSA sources of aid, if a student receives the award because of postsecondary enrollment (for example, a scholarship from a local social club that requires a student to be attending a postsecondary school), it counts as EFA if it is not considered wages for employment according to federal or state rules, or if it is considered wages and is based on need. Any amount that appears as income on the tax return will also be included on the appropriate line of item 44 or 93 on the FAFSA. If the award is considered wages for employment but is not based on need, then it is not EFA and it remains in income.

Estimated Financial Assistance

Includes any educational benefits paid because of enrollment in postsecondary education, such as:

- The student’s Pell Grant eligibility;
- Direct Unsubsidized and Subsidized Loans;
- PLUS Loans;
- Long-term loans made by the school, including Federal Perkins Loans (short-term emergency loans are not considered to be Estimated Financial Assistance);
- Grants, including Federal Supplemental Educational Opportunity Grants (FSEOGs) and state grants;
- Scholarships, including athletic scholarships and scholarships that require future employment but are given in the current year;
- Employer reimbursement of employee’s tuition;
- Waivers of tuition and fees;
- Fellowships or assistantships;
- Income from insurance programs that pay for the student’s education;
- Need-based employment such as FWS;
- Net income from need-based employment;
- AmeriCorps funds (except when packaging Direct Subsidized Loans);
- McNair Postbaccalaureate Achievement Program;
- TEACH Grant funds.

Not EFA

- The Iraq & Afghanistan Service Grant is NOT considered EFA.
- Veterans education benefits are not considered EFA (see Appendix A at the end of this chapter).
- When awarding Campus-Based funds, you may exclude from EFA: funds up to the amount of any Direct Subsidized Loan that you award to the student when the student received AmeriCorps or Chapter 30 benefits.
- When determining eligibility for subsidized Direct Loans, you must exclude the entire amount of AmeriCorps benefits.
PACKAGING AID FOR CHILDREN OF IRAQ & AFGHANISTAN SOLDIERS

As described in Chapter 3, a student whose parent or guardian died as a result of U.S. military service in Iraq or Afghanistan after September 11, 2001, may receive increased amounts of Federal Student Aid, if, at the time of the parent or guardian’s death, the student was 1) 23 years of age or younger, or 2) enrolled at an institution of higher education.

The aid award and the method of packaging depends upon whether a student who meets the above criteria has a Pell-eligible EFC:

- If the student has a Pell-eligible EFC, you must award all FSA aid based on an EFC of zero and must package all aid based on an EFC of zero, without regard to the student’s calculated EFC (you don’t actually change the student’s EFC).

- If the student has an EFC that is too high to qualify for a Pell Grant, he or she is potentially eligible to receive an Iraq & Afghanistan Service Grant.

Packaging Iraq & Afghanistan Service Grants

The amount of the Iraq and Afghanistan Service Grant is determined by enrollment status only (see Chapter 3). For students receiving Grants, you include the student’s normally calculated EFC when packaging other FSA aid. The Grant is not based on need and is not considered EFA (for purposes of awarding aid from other FSA programs). COA is only taken into account if the student’s COA is less than the maximum Iraq & Afghanistan Service Grant. For more detail on the Iraq & Afghanistan Service Grant, including calculating an award for a payment period, see Chapter 3 of this volume.

An Iraq & Afghanistan Service Grant is not adjusted to take into account other forms of aid, so if a student’s aid package includes a grant and the total package exceeds the student’s need or cost of attendance, you must reduce other aid to eliminate the overaward. If a student’s total grant payments, by themselves, excluding other aid, will exceed his or her FSA cost of attendance for a period of enrollment, the total amount of the grant paid to the student must be reduced to the cost of attendance for the period of enrollment (reduce each payment for each payment period by an equal amount).
If you choose not to use the TEACH Grant to finance the EFC (see the “Substituting for the EFC” section below), all of the TEACH Grant is considered EFA for all other FSA programs. Beginning with any unsubsidized loans, you should first reduce a student’s level of borrowing. Once a student’s loans have been reduced, or if the student has no loans, it may be necessary to reduce the student’s TEACH Grant or other aid. If your school fails to follow required procedures, your school must repay any FSA overpayment. If your school followed the required procedures and the FSA overpayment is $25 or more, the student must repay the overpayment.

**When a student has no need-based aid:**
TEACH Grants are not considered to be need-based aid. However, a student’s TEACH Grant, in combination with the student’s other estimated non-need-based financial assistance (a component of EFA), may not exceed the student’s cost of attendance. If a student is not receiving need-based financial assistance, the EFC is not included in determining whether a student is in an overaward status.

If you discover a situation where, for a student who is not receiving any need-based financial assistance, the TEACH Grant in combination with other non-need-based EFA exceeds the student’s cost of attendance, the TEACH Grant must be reduced.

**When a student is receiving need-based aid:**
For a student who is receiving need-based student aid, the student’s EFC plus TEACH Grant, plus other EFA may not exceed the student’s cost of attendance. As with Direct Unsubsidized Loans, Direct PLUS Loans, and nonfederal education loans, TEACH Grants may be used to replace a student’s EFC. If the TEACH Grant exceeds a student’s EFC, the excess TEACH Grant is considered EFA for other FSA programs.

If a student’s EFC plus TEACH Grant, plus EFA exceeds the cost of attendance, you should first apply the TEACH Grant to finance the EFC (remember, any TEACH Grant above the EFC is considered EFA for other FSA programs). If the EFC, plus any remaining TEACH Grant, plus any other EFA still exceeds the student’s cost of attendance, the student is in an overaward status, and you must resolve it (for more detail on how to resolve overawards, see *Volume 4, Chapter 3*).

Before reducing a student’s need-based aid, you should reevaluate the student’s cost of attendance to determine whether the student has increased costs that were not anticipated when the school initially awarded aid to the student. If the student’s costs have increased, and if the total aid package does not exceed the revised cost of attendance, you are not required to take further action. If you determine that the student’s aid package still exceeds the student’s cost of attendance, you must resolve the overpayment (for more detail on how to resolve overawards, see *Volume 4, Chapter 3*).

**Awarding when programs gain Title IV eligibility in the middle of a term**
When you have a program that gains Title IV eligibility in the middle of an award year, term, or payment period, for students already enrolled in the program, you may award Title IV aid for all non-loan programs beginning with the payment period in which the programs gain Title IV eligibility, if the student has not completed that payment period, and for loans, retroactive to the beginning of the period of enrollment (usually the academic year) assuming the student, program, and school are Title IV eligible.

When a student regains Title IV eligibility after a loan default is resolved, the borrower regains Title IV grant eligibility beginning with the payment period in which the default was resolved and regains Direct Loan eligibility beginning with the period of enrollment in which the default was resolved.

**NCAA Considerations and recent changes**
The “Power Five” conferences of the NCAA (the ACC, Big Ten, Big 12, Pac 10, and SEC) have voted to expand their athletic scholarship to cover an athlete’s full cost of attendance. Previously, only the components listed under “Allowable costs in general” in Chapter 2 of this volume were included in COA. This change only applies to the colleges in the Power Five, but may also be adopted by other Division I participating schools, at their discretion.

One important exception to the full cost COA is the practice of a school paying the costs of an athlete’s insurance against injury to protect against loss of future income. This expense may not be included in COA because it is not related to a student’s educational program, but is included as EFA for the student in the aid packaging process.
CONSIDERING GRANTS AND SUBSIDIZED LOANS FIRST

The law requires aid administrators to find out whether the student is eligible for certain other FSA programs that would reduce the need for borrowing. If your school participates in the Federal Pell Grant Program, you must include the student’s estimated Pell Grant eligibility as Estimated Financial Assistance when making Campus-Based awards, whether or not the student has received the Pell Grant at the time you make your Campus-Based award.

Similarly, you must determine an undergraduate student’s Pell Grant eligibility before originating a Direct Subsidized or Unsubsidized Loan for that student. In addition, a student may not receive a Direct Unsubsidized Loan unless the student has received a Direct Subsidized Loan for the maximum amount for which the student is eligible. (The difference between Direct Subsidized and Unsubsidized Loans is explained in Chapter 5 of this volume.) However, if the amount of the Direct Subsidized Loan would be $200 or less and the amount can be included as part of a Direct Unsubsidized Loan, you are not required to originate a separate subsidized loan.

For a dependent student, you may originate a Parent PLUS and disburse Parent PLUS funds without determining the student’s Pell Grant and Direct Subsidized Loan eligibility. Determining Pell eligibility is not relevant for Graduate PLUS, but (unlike Parent PLUS) your school must determine a graduate/professional student’s maximum Direct Unsubsidized eligibility before the student applies for PLUS.

FSEOG & PELL GRANT LEU

A student who receives a Pell Grant at any time in the award year may be awarded an FSEOG for that award year; the student does not have to receive a Pell Grant in the same payment period as the FSEOG. For example, in the case of a student who receives a Pell Grant for the fall semester only due to reaching his lifetime eligibility used (LEU), the student may be awarded an FSEOG for both the fall semester and subsequent spring semester.

Students who have reached or exceeded 600% of their Pell or Iraq & Afghanistan Service Grant LEU may still be eligible to receive FSEOG, however, they must be considered in the second selection group.

You must keep documentation of the eligible EFC that was calculated for the student, and you must confirm Pell Grant eligibility prior to disbursement of the FSEOG.

For more details on Pell Grant LEU, see Chapter 3 of this volume.

SUBSTITUTING FOR THE EFC

A school may substitute certain types of aid (Title IV aid funds from programs for which eligibility is not based on the EFC) for the student’s EFC. Forms of aid that may replace the student’s EFC include Direct Unsubsidized Loans, TEACH Grant funds, PLUS Loans, state loans, private education loans, any other non-need-based loans. Note that all annual loan limits still
apply (PLUS Loans count towards neither annual nor aggregate limits), and if any of these are used to substitute for EFC, amounts that exceed the EFC are counted as estimated financial assistance.

You must package Campus-Based funds and Direct Subsidized Loans before unsubsidized loans; as such, treatment of unsubsidized loans only becomes a factor when awarding Direct Unsubsidized and PLUS Loans. When awarding Direct Subsidized/Unsubsidized and Direct PLUS Loans, Direct Unsubsidized Loan amounts are only counted in estimated financial assistance if they exceed the EFC.

**RECALCULATION**

Any time a student begins attendance in at least one course but does not begin attendance in all the courses he or she was scheduled to attend and on which his or her eligibility for Title IV Aid was based, the school must recalculate the student’s eligibility for Pell Grant, Iraq and Afghanistan Service Grants, and TEACH, based on a revised enrollment status and cost of attendance. For the Campus-Based programs, the school may need to recalculate the student’s eligibility based on a revised cost of attendance.

A school may adopt a recalculation policy that is more strict than the regulations require, e.g., a policy that requires recalculation up to a census date or anytime within a term or period of enrollment. If a school adopts a policy of recalculating Pell Grants, Iraq and Afghanistan Service Grants, and TEACH Grants if a student’s enrollment status changes within a term or period of enrollment, the policy must be applied consistently to all students. Therefore, if your school chooses to recalculate Pell, Iraq & Afghanistan Service Grants and TEACH Grants for a student whose enrollment status in a program increases (e.g., from half-time to full-time), it must also recalculate for a student whose enrollment status decreases.

Once the school has completed recalculating the student’s eligibility for the Title IV funds in excess of the amount the student is now eligible to receive must be returned or reawarded, as applicable, by the school within three days (or, for up to one percent of a school’s total amount of funds drawn down in the prior award year, up to seven days, as described in the excess cash requirements in 34 CFR 668.166(b)).

**Recalculating Cost of Attendance (COA)**

When performing a recalculation a school may not include in the COA costs associated with any classes the student failed to begin (see sidebar re: Pell). In addition, in determining a student’s COA a school may not include any costs for a period when the student was not enrolled in and attending any Title IV eligible classes (other than costs for a brief period of time between regularly scheduled terms or semesters). Note that some components of COA are not included if a student is enrolled less than half time (see Chapter 2 of this volume).

A school that performs a Return of Title IV Funds calculation on a period of enrollment basis for a student enrolled in a program offered in

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**Recalculation and Direct Loans**

If a school is recalculating aid for a student who was enrolled in a series of classes or modules and who dropped all future classes before beginning attendance in enough classes to qualify for half-time enrollment status, the school may not make a first disbursement of the loan because the student never began attendance on at least a half-time basis (34 CFR 685.303(b)(3)(i) and (iv)). However, if the school had already made a disbursement and the student began attendance, no action is necessary. For more detail on recalculating Direct Loans, see Chapter 5 of this volume.

**Recalculation and Pell Grants**

Since Pell Grants are always based on the full-time cost of attendance, recalculation means that you are looking at the student’s revised enrollment status and using the Pell Payment Schedule appropriate for the student’s revised enrollment status. For more detail on recalculating Pell Grants, see Chapter 3 of this volume.
modules may not include in the recalculated COA any costs associated with a future payment period for which the student has not confirmed attendance at the time of withdrawal and that does not start within 45 days.

**COA changes between payment periods**

A school may have a policy of recalculating awards when the cost of attendance changes from one payment period to the next—for example, because of changes to the student’s tuition and fee costs, or because a student’s living situation changes (such as when a student moves off campus). Schools also have the option to establish a policy to recalculate financial aid awards when a student’s costs change within an award year, as long as the recalculation policy is carried out for all students whose costs change.

**COA changes within a payment period**

You may establish a policy of recalculating for cost changes from one payment period to the next, and at the same time, have a policy not to recalculate for cost changes within a payment period. You also have the option to establish a policy to recalculate financial aid awards when a student’s costs change within a payment period. For instance, if a student with no dependents moves from a dormitory to off-campus housing at midterm, the school may wish to recalculate the student’s award for that payment period.

For Pell purposes, such a policy is acceptable if it’s carried out for all students whose costs change within the payment period.

You may not recalculate the payment for a payment period that took place before the cost change. For instance, in the example, if the student lives in the dormitory during the first quarter and then moves off campus for the second and third quarters, the recalculation would only affect the payments for the second and third quarters.
Basic packaging example

<table>
<thead>
<tr>
<th>Cost: $12,500</th>
<th>$12,500 Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>unmet need</td>
<td>- $2,500 EFC</td>
</tr>
<tr>
<td></td>
<td>$10,000 Need</td>
</tr>
</tbody>
</table>

Ricki is a dependent student, returning as a sophomore to Dwight College. For academic purposes, Dwight College considers him to be a 2nd-year student. His cost of attendance is $12,500, and his EFC for the current year is $2,500, therefore, the packaging process begins with $10,000 in unmet need.

<table>
<thead>
<tr>
<th>Cost: $12,500</th>
<th>$12,500 Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>unmet need</td>
<td>- $7,000 EFC</td>
</tr>
<tr>
<td></td>
<td>- $1,600 Pell Grant</td>
</tr>
<tr>
<td></td>
<td>- $1,400 Scholarship</td>
</tr>
<tr>
<td></td>
<td>$7,000 Remaining Need</td>
</tr>
</tbody>
</table>

The aid administrator at Dwight College begins by awarding Pell Grants and applying an outside scholarship before awarding Campus-Based aid. Ricki’s Estimated Financial Assistance is a $1,600 Pell and an $1,400 outside scholarship.

<table>
<thead>
<tr>
<th>Cost: $12,500</th>
<th>$12,500 Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>unmet need</td>
<td>- $3,500 EFC</td>
</tr>
<tr>
<td></td>
<td>- $1,600 Pell Grant</td>
</tr>
<tr>
<td></td>
<td>- $1,400 Scholarship</td>
</tr>
<tr>
<td></td>
<td>- $800 FSEOG</td>
</tr>
<tr>
<td></td>
<td>- $900 Perkins</td>
</tr>
<tr>
<td></td>
<td>- $1,800 FWS</td>
</tr>
<tr>
<td></td>
<td>$3,500 Remaining Need</td>
</tr>
</tbody>
</table>

Ricki has sufficient need for the maximum awards that the aid administrator can make under Dwight’s policy for Campus-Based funds: $800 FSEOG, a $900 Perkins Loan, and $1,800 in FWS employment, totaling $3,500 in non-loan funds.

<table>
<thead>
<tr>
<th>Cost: $12,500</th>
<th>$12,500 Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>C-B Aid</td>
<td>- $3,500 EFC</td>
</tr>
<tr>
<td></td>
<td>- $1,600 Pell Grant</td>
</tr>
<tr>
<td></td>
<td>- $1,400 Scholarship</td>
</tr>
<tr>
<td></td>
<td>- $800 FSEOG</td>
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<tr>
<td></td>
<td>- $900 Perkins</td>
</tr>
<tr>
<td></td>
<td>- $1,800 FWS</td>
</tr>
<tr>
<td></td>
<td>- $3,500 Direct Sub. Loan</td>
</tr>
<tr>
<td></td>
<td>$0 Remaining Need</td>
</tr>
</tbody>
</table>

The aid administrator at Dwight College finishes the packaging process by awarding FSA loans available to meet Ricki’s need. As a 2nd-year student, Ricki’s Direct Subsidized Loan limit is $4,500. Because his remaining need is $3,500, he can receive that amount as a Direct Subsidized Loan.
Graduate/Professional PLUS Packaging Example

Kent enrolls in a graduate-level program at McCausland University with a total Cost of Attendance of $31,000. Kent has already been awarded a graduate scholarship of $5,000. Kent is a graduate student, so his annual loan limit is $20,500. Due to the passage of the Budget Control Act, as a graduate student, Kent is not eligible to receive a Direct Subsidized Loan. McCausland awards Kent a $20,500 Direct Unsubsidized Loan. Kent now has $5,500 in remaining need. Kent can receive a Direct PLUS Loan for $5,500 to satisfy his remaining need, partially replacing the EFC (minus the scholarship and Direct Unsubsidized Loans, which count as EFA).
Chapter 7 — Packaging Aid

**Using Loan Funds to Replace the EFC: Dependent example**

Nichelle is a first-year dependent student at Ricketts Community College. Her cost of attendance is $5,800 and her ISIR shows that she has an EFC of $4,200, so her financial need is $1,600. Nichelle’s EFC makes her ineligible for a Pell Grant, and Ricketts does not participate in the Campus-Based Programs. The Direct annual loan limit for a first-year dependent student is $3,500. Nichelle qualifies for a $1,600 Direct Subsidized Loan and has no remaining need.

Since a Direct Unsubsidized Loan can replace the EFC and Nichelle hasn’t reached the annual loan limit, she can borrow an additional $1,900 in the form of a Direct Unsubsidized Loan to cover part of the EFC ($3,500 annual loan limit - $1,600 Direct Subsidized Loan = $1,900 Direct Unsubsidized loan eligibility). Nichelle could borrow a $1,900 Direct Unsubsidized Loan to partially cover the EFC. Her parents could then borrow $2,300 in PLUS to cover the remaining EFC. Alternately, her parents could borrow up to $4,200 in the form of a PLUS Loan.

<table>
<thead>
<tr>
<th>Cost: $5,800</th>
<th>Direct Sub: $1,600</th>
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</thead>
<tbody>
<tr>
<td>EFC: $4,200</td>
<td>PLUS: $4,200</td>
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</table>

<table>
<thead>
<tr>
<th>$ 5,800 Cost</th>
<th>- $4,200 EFC</th>
</tr>
</thead>
<tbody>
<tr>
<td>$ 1,600 Need</td>
<td></td>
</tr>
</tbody>
</table>

**Using Loan Funds to Replace the EFC: Independent example**

Allen enrolls in Aims College of Engineering and Animal Husbandry as a 1st-year independent student with an $8,500 cost of attendance, and Aims has received an ISIR for him with an EFC of $1,600. Nichelle’s EFC makes her ineligible for a Pell Grant, and Ricketts does not participate in the Campus-Based Programs. The Direct annual loan limit for a first-year student is $3,500. Nicholas qualifies for a $1,000 FSEOG. His remaining need is $3,190, so he can receive that amount in a Direct Subsidized Loan (the Direct Subsidized Loan limit for a 1st-year student is $3,500).

Since Allen is an independent student, he can take out an additional Direct Unsubsidized Loan to replace the EFC and as ‘self-help’ to meet the EFC. Thus, Aims is able to award Allen an additional $2,050 in Direct Unsubsidized Loan funds.

<table>
<thead>
<tr>
<th>Cost: $8,500</th>
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<tbody>
<tr>
<td>FSEOG: $1,000</td>
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<tr>
<td>Pell: $2,260</td>
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<tr>
<td>EFC: $2,050</td>
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<table>
<thead>
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<td>$ 6,450 Need</td>
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<table>
<thead>
<tr>
<th>$ 8,500 Cost</th>
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<tbody>
<tr>
<td>- $1,000 FSEOG</td>
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<td>- $2,050 Direct Unsubsidized</td>
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</tbody>
</table>

To cover the EFC: Direct Unsubsidized $2,050
**Crossover period EFCs and FSA aid**

In a crossover payment period, when using Pell from a different award year from other FSA aid, you must use the same EFC, COA, and need for all programs except Pell. For Pell, you use the EFC, COA, and need for the award year from which the student will be paid, and apply the amount of Pell received against the need when packaging aid from other FSA programs.

**EFCs for periods other than 9 months**

For information on EFCs for periods other than 9 months, see the Application and Verification Guide, Chapter 3.

**Pell crossover issues**

You are no longer required to assign a crossover period to the award year in which the student would receive the greatest Pell award, but are free to assign crossover payment periods to the award year that best meets the needs of your students and maximizes a student’s eligibility over the two award years in which the crossover payment period occurs. You may assign the Pell award to a different award year than the rest of the student’s Title IV aid. For more detail on calculating Pell awards in crossover, summer, minisession, and transfer situations, see Chapter 3 of this volume.

**Prior year charges and Title IV aid**

34 CFR 668.164(d)(2)
DCL GEN-09-11

Generally, Title IV aid may only be used for current year charges. Recent regulatory amendments have allowed some limited use of current year funds to pay for prior year charges; see Volume 4 for more detail on the circumstances and limitations of this provision.

**COUNTING NEED-BASED EARNINGS AS ESTIMATED FINANCIAL ASSISTANCE**

The treatment of earnings from a job sometimes presents a problem—should the earnings be reported as income in need analysis or should they be counted as a form of student aid in the packaging process? Net earnings from need-based employment are considered to be student aid. “Need-based employment” means employment that is awarded by the school itself or by another organization to a student on the basis of financial need to meet educational expenses for the award year. Only income from need-based employment may be considered as student aid. A Federal Work-Study job is clearly a form of need-based student aid. Employment with a state is considered to be student aid if that employment is based on the student’s financial need for assistance to pay for educational expenses.

Non-need-based earnings are not to be considered as EFA for the current award year because they will be reported as income on the Free Application for Federal Student Aid (FAFSA) for the subsequent award year and will be used in calculating the future EFC. An example of non-need-based employment would be a job a student locates on her own with a private employer such as a local grocery store. Another example would be a job cleaning the labs in the chemistry department on campus, if the chemistry department hired the student using non-need-based criteria and funds.

**CROSSOVER PERIODS**

Crossover periods are payment, award, or loan periods that overlap two award years. In general, you may choose which award year EFC to use for a student, with one exception:

- When awarding FWS to a student not attending classes, the EFC for the next period of enrollment must be used.

The following chart summarizes the key flexibilities and options in handling crossover payment periods in the major FSA programs. Note that for the award year selected, the student must have an official EFC calculated by the CPS, and for a Pell Grant the CPS must also have processed a valid SAR or ISIR. For crossover payment periods, you must use the same EFC, COA, and need for all programs except Pell; for Pell, use the EFC for the award year from which the student will be paid.
### Handling Crossover Periods for FSA Programs

<table>
<thead>
<tr>
<th>FSA Program</th>
<th>Applicable crossover period</th>
<th>Choice of award year EFC?</th>
<th>Use same award year EFC for all students in crossover period?</th>
<th>Use same award year, EFC, COA, and need to award a student other aid from FSA?</th>
<th>Use funds from the same award year as EFC?</th>
<th>Choice of academic year for annual loan limit regardless of award year EFC used?</th>
</tr>
</thead>
<tbody>
<tr>
<td>Pell Grant and Iraq &amp; Afghanistan Service Grant</td>
<td>Payment period</td>
<td>Yes</td>
<td>No</td>
<td>Not applicable</td>
<td>Yes</td>
<td>Not applicable</td>
</tr>
<tr>
<td>Perkins</td>
<td>Payment period</td>
<td>Yes</td>
<td>No</td>
<td>Yes, except for Pell Grant</td>
<td>No</td>
<td>Yes, but it is an award year limit. Choice still applies, regardless of the disbursement award year</td>
</tr>
<tr>
<td>FWS</td>
<td>Award period</td>
<td>Yes, if student is attending classes. (If student is not attending, you must use EFC for next period of enrollment)</td>
<td>No</td>
<td>Yes, except for Pell Grant</td>
<td>No</td>
<td>Not applicable</td>
</tr>
<tr>
<td>FSEOG</td>
<td>Payment period</td>
<td>Yes</td>
<td>No</td>
<td>Yes, except for Pell Grant</td>
<td>No</td>
<td>Not applicable</td>
</tr>
<tr>
<td>Direct Loans</td>
<td>Loan period</td>
<td>Yes</td>
<td>No</td>
<td>Yes, except for Pell Grant</td>
<td>Not applicable</td>
<td>Yes, for term-based credit-hour programs using SAY. Not relevant for BBAY.</td>
</tr>
</tbody>
</table>

### Award letters and notification requirements

Many schools use an award letter to notify students of their proposed aid package. Whether you use an award letter or other electronic means such as email, you must fulfill the consumer information requirements, as described in *Volume 2, Chapter 6*. You are also responsible for certain notifications and authorizations at the time of disbursement, as described in *Volume 4, Chapter 1*.

Schools may direct students towards the following website for information on interpreting their financial aid package: [https://www2.ed.gov/policy/highered/guid/aid-offer/index.html](https://www2.ed.gov/policy/highered/guid/aid-offer/index.html)
Veterans benefits no longer EFA
IFAP E-Announcement July 2, 2009
IFAP E-Announcement August 13, 2009
HEA 480(c)
Federal veterans benefits are excluded from the definition of estimated financial assistance as of July 1, 2009.

FSA Assessments
For a guide to reviewing and evaluating your procedures regarding Direct Loans, see the Direct Loans module of FSA Assessments: http://ifap.ed.gov/qahome/fsaassessment.html.

Yellow Ribbon Packaging
August 13, 2009 E-Announcement
Yellow Ribbon program website

Packaging Veterans Benefits, AmeriCorps, Vocational Rehabilitation Funds, & BIA Grants

Veterans and AmeriCorps benefits

For FSA purposes, federal veterans education benefits, as defined under Section 480(c) of the HEA, are not treated as estimated financial assistance (EFA). You can ask the student to provide the specific program or benefit under which they are receiving their veterans benefits. As in the past, veterans benefits are also not to be counted as income, and therefore are not reported as income on the FAFSA. For a full list of federal veterans education benefits, see Appendix A at the end of this chapter.

No AmeriCorps benefits are included in the EFA when determining eligibility for Direct Subsidized Loans. Note that this packaging exclusion does not affect any Campus-Based or TEACH Grant awards made to the student, because you may exclude the Direct Subsidized Loan from the EFA, up to the amount of the student’s AmeriCorps benefits, for those programs. All AmeriCorps benefits are included as EFA when determining eligibility for Direct Unsubsidized Loans.

For example, a 2nd-year student has a COA of $12,000 and is receiving $4,000 in Pell and $3,000 in AmeriCorps benefits. You package her with $1,000 in FSEOG and $2,000 in Perkins. You may award this student another $3,500 in Direct Subsidized because the EFA for Direct Subsidized would not include the AmeriCorps benefits. Because there is a complementary exclusion Direct Loan that is equal to or less than AmeriCorps, this does not necessitate a recalculation of the Campus-Based awards.

Note that the income earned from the Veterans Affairs Student Work-Study Allowance Program (VASWSAP) is not treated as a veterans education benefit, and is not considered estimated financial assistance. It should be reported as untaxed income (not income earned from work) on the FAFSA.

Noneducational veterans benefits are not counted as estimated financial assistance. Noneducational veterans benefits include Death Pension and Dependency and Indemnity Compensation (DIC) benefits, and income from the VASWSAP. The student must report these noneducational benefits as nontaxable income on the FAFSA.

Reserve Educational Assistance Program (REAP or Chapter 1607)

A veterans education benefit program referred to as REAP or Chapter 1607 was signed into law on October 28, 2004. It is for reservists who serve on active duty on or after September 11, 2001, under Title 10 U.S.C., for a contingency operation and who serve at least 90 consecutive days or more. National Guard members also are eligible if their active duty is under section 502(f), Title 32 U.S.C., and they serve for 90 consecutive days when authorized by the President or Secretary of Defense for a national emergency and that active duty is supported by federal funds. Disabled members who are injured or have an illness or disease incurred or aggravated in the line of duty and who are released from active duty before completing 90 consecutive days are also eligible. The U.S. Department of Defense will identify contingency operations that qualify for benefits under Chapter 1607.
Vocational rehabilitation funds

If you have a student who qualifies for both FSA funds and for vocational rehabilitation assistance funds, you should determine the student’s package exclusive of both the costs related to the student’s disability and anticipated vocational rehabilitation assistance. In this way, the student with disabilities will be offered the same aid package as a student who is in the same financial situation but who doesn’t have disabilities; the student with disabilities will also receive the maximum amount of vocational rehabilitation aid to which he or she is entitled. If the vocational rehabilitation agency doesn’t fully meet the student’s disability costs, you may wish to include the unmet disability expenses in the student’s cost of attendance, and increase his or her aid award.

Although the vocational rehabilitation funds shouldn’t be considered estimated financial assistance when you initially package aid for the student, you must coordinate funds available from the vocational rehabilitation agency and from institutional, state, and federal student financial assistance programs to prevent an overaward. The amount of assistance from the vocational rehabilitation agency must be documented in the student’s file.

Coordination with Bureau of Indian Affairs grants

When packaging Campus-Based aid for a student who is or may be eligible for a Bureau of Indian Affairs (BIA) grant, you must first develop a financial aid package without considering any BIA funds. If the total aid package—after BIA funds are added—does not exceed the student’s need, no adjustment may be made to the aid package. If the total package plus the BIA grant does exceed need, you must eliminate the excess in the following sequence: loans, work-study awards, and grants other than Pell Grants. (You may not reduce a Pell Grant or BIA grant.) You may alter this sequence of reductions upon the student’s request if you believe it would benefit the student. We encourage you to consult with area officials in charge of BIA postsecondary financial aid when packaging FSA funds with BIA grants.

Vocational rehabilitation agreements with state agencies

Some state vocational rehabilitation agencies have established agreements with schools that specify how vocational rehabilitation assistance will be coordinated with other forms of financial aid. Check with your school’s vocational rehabilitation coordinator to see if it has such an agreement.

Vocational rehabilitation packaging

Lee has $4,000 in vocational rehabilitation aid for the 2014-15 academic year. At Smith College, Lee has a COA of $5,000. He is eligible for a $5,000 Perkins Loan. Although Smith coordinates funding with the vocational rehabilitation agency to prevent an overaward, the vocational rehabilitation funds themselves are not considered EFA because they cover costs that are not components in Lee’s COA, and Lee’s vocational rehabilitation costs are also not included in his COA. Lee has $2,000 of disability costs that are not met by his vocational rehabilitation award, so $2,000 may be added to his COA. Smith decides to award Lee a $2,000 Direct Loan to cover his COA. This is not an overaward, since Lee’s original $5,000 COA was increased by the $2,000 in unmet disability costs not included in his COA.

Bureau of Indian Affairs Grants

34 CFR 673.6

Reserve Educational Assistance Program (REAP/Chapter 1607)

DCL. GEN-05-16

As with all veterans benefits, Chapter 1607 benefits are not taxable and will not be used in the EFC calculation. In addition, Chapter 1607 benefits are not considered EFA under the Campus-Based regulations (34 CFR 673.5) nor under the Direct Loan Program regulations (34 CFR 685.102).
TREATMENT OF OVERAWARDS

If, at any time during the award period, the student receives additional Estimated Financial Assistance that was not considered in calculating the student’s eligibility for Campus-Based aid, and if the estimated financial assistance combined with the expected financial aid will exceed the student’s need, the amount in excess of the student’s need is considered an overaward.

The treatment of overawards in the Direct/Direct PLUS programs depends on whether the loans have been fully disbursed—if you discover that there’s going to be an overaward before Direct/Direct PLUS funds are disbursed, you must eliminate the overaward through the packaging process by canceling the loan or by making a downward adjustment to a Direct Loan, or by reducing/canceling aid over which you have direct institutional control.

If the overaward situation occurs after Direct Loan funds have been disbursed to the borrower, there is no Direct Loan overaward that needs to be addressed; however, you might need to adjust the student’s aid package to prevent an overaward of Campus-Based funds (see sidebar). See Volume 5 of the FSA Handbook for a full discussion of overawards for all programs.

There is a $300 overaward tolerance for the Campus-Based Programs. If the student’s package is overawarded by $300 or less (as a result of a late outside award, not the school’s awarding methodology) and Campus-Based funds are part of the package, you can consider the student to not be overawarded.

For more on Pell Grant recalculations, including when they are optional and mandatory, see Chapter 3 of this volume.
APPENDIX A

FEDERAL EDUCATION BENEFITS TO BE EXCLUDED FROM ESTIMATED FINANCIAL ASSISTANCE AS LISTED IN SECTION 480(C) OF THE HIGHER EDUCATION ACT

- Chapter 103 of Title 10, United States Code (Senior Reserve Officers’ Training Corps)

- Chapter 106A of Title 10, United States Code (Educational Assistance for Persons Enlisting for Active Duty)

- Chapter 1606 of Title 10, United States Code (Selected Reserve Educational Assistance Program)

- Chapter 1607 of Title 10, United States Code (Educational Assistance Program for Reserve Component Members Supporting Contingency Operations and Certain Other Operations)

- Chapter 30 of Title 38, United States Code (All-Volunteer Force Educational Assistance Program, also known as the “Montgomery GI Bill—active duty”)

- Chapter 31 of Title 38, United States Code (Training and Rehabilitation for Veterans with Service-Connected Disabilities)

- Chapter 32 of Title 38, United States Code (Post-Vietnam Era Veterans Educational Assistance Program)

- Chapter 33 of Title 38, United States Code (Post-9/11 Educational Assistance)

- Chapter 35 of Title 38, United States Code (Survivors’ and Dependents’ Educational Assistance Program)


- Section 156(b) of the “Joint Resolution making further continuing appropriations and providing for productive employment for the fiscal year 1983, and for other purposes” (42 U.S.C. 402 note) (Restored Entitlement Program for Survivors, also known as “Quayle benefits”)

- The provisions of Chapter 3 of title 37, United States Code, related to subsistence allowances for members of the Reserve Officers Training Corps